

## HIGHLIGHTS

- Founded in 2013 based on principles of cooperation and high ethics
- Entrepreneurial spirit and honest execution
- 28 acquisitions to date
- Able to invest in any structure, including minority or credit

## TARGET INVESTMENT SIZE (\$ in millions)

**EBITDA**  
**\$8 - \$30**

⋮  
⋮  
⋮  
⋮  
⋮

**EQUITY**  
**\$10 - \$50**

⋮  
⋮  
⋮  
⋮  
⋮

**TRANSACTION VALUE**  
**\$25 - \$250**

## TEAM

<b>INVESTMENT TEAM</b>	Dave Blechman <i>Senior Principal</i>	John Beauclair <i>Senior Principal</i>
	John Kim <i>Senior Principal</i>	Daniel Han <i>Head of Special Strategies</i>
	Kurt Lentz <i>Senior Principal</i>	Parashar Ranade <i>Senior Principal</i>
	Madi Lang <i>Vice President, Business Development</i>	Shaun Vasavada <i>Vice President</i>
	Adam McDowell <i>Senior Associate</i>	Victoria Smorodina <i>Associate</i>
<b>OPERATIONS TEAM</b>	Steve Larned <i>Senior Principal</i>	Josh Skevington <i>Senior Principal</i>
	Marc Herdegen <i>Senior Operating Partner, Strategy</i>	Steve Moore <i>Senior Operating Partner, LEAN/Procurement</i>
	Kristin Patrick <i>Senior Operating Partner, Human Capital</i>	William Marshall <i>Operating Partner, CFO Operations</i>
<b>ADMINISTRATION</b>	Andrea Cipriani <i>Chief Financial Officer &amp; Chief Compliance Officer</i>	Clare McIntyre <i>Office Manager</i>
<b>SENIOR INDUSTRY PARTNERS</b>	~20 CEO – Level Advisors and Directors	

## INDUSTRIES



**BUSINESS + FINANCIAL SERVICES**



**INDUSTRIALS**



**CONSUMER + OTHER**

**SPECIAL STRATEGIES**



**KMS** [www.kmswichita.com](http://www.kmswichita.com)

*Consumer*

Wholesale distributor of closeout, overstock and factory refurbished merchandise, including clothing, hardware, kitchen appliances, electronics, heaters, air conditioners and more



**Klein Hersh** [www.kleinhersh.com](http://www.kleinhersh.com)

*Business Services*

Executive search firm focused on delivering strategic leadership placement solutions for the life sciences and healthcare industry



**CDS (Computer Data Source)** [www.cds.net](http://www.cds.net)

*Business Services*

Provider of third party data center hardware maintenance and support services for high end storage and server equipment



**MAKO STEEL** [www.makosteel.com](http://www.makosteel.com)

*Industrials*

Provider of construction services to the self-storage industry – designing, supplying and installing steel structures for single-story, multi-story, auto/boat/RV and custom storage buildings



**MARTINEZ STEEL CORPORATION** [www.martinezsteel.com](http://www.martinezsteel.com)

*Industrials*

Largest independent rebar subcontractor and one of the most experienced fabricators and installers of reinforcing steel and post-tensioning in California.



**CAPITOL PAIN INSTITUTE** [www.capitolpain.com](http://www.capitolpain.com)

*Healthcare Services*

Provides integrated, multidisciplinary approach to pain management including spinal cord stimulation, pain management injections and medication management.



**GLOBAL HOLDINGS** [www.globalclientsolutions.com](http://www.globalclientsolutions.com)

*Business + Financial Services*

Financial technology company providing account management services to the debt settlement industry as a dedicated service provider to consumers and their DSC's.



**NWN CORPORATION** [www.nwnit.com](http://www.nwnit.com)

*IT Services*

Provides technology solutions, including managed services, unified communications and network infrastructure.



United Medical Systems Inc.

**UNITED MEDICAL SYSTEMS** [www.ums-usa.com](http://www.ums-usa.com)

*Healthcare Services*

Urology provider of advanced mobile medical services to hospitals, surgery centers and physicians' offices.



**GAUTIER STEEL** [www.gautiersteel.com](http://www.gautiersteel.com)

*Industrials*

Producer of hot rolled carbon and alloy flats, special sections and specialty metal plate.



**CENTRAL CONVEYOR COMPANY** [www.centralconveyor.com](http://www.centralconveyor.com)

*Exited (Industrials)*

Exited June 2018. Provider of complex, highly customized automation solutions for global blue-chip customers in the automotive industrial market.