NEW STATE CAPITAL PARTNERS

BUILDING DYNAMIC COMPANIES THROUGH PARTNERSHIP AND INVESTMENT

HIGHLIGHTS

1 Founded in 2013, we've grown into a diverse team of 30+ driven professionals, fueled by an entrepreneurial spirit and a commitment to transparent execution.

2 With 40+ successful acquisitions to date, we're experienced in seizing opportunities and delivering results.

3 Our flexible investment approach allows us to invest in any structure—whether it's full control, minority stakes, or unique special situations, we adapt to what works best.

CURRENT FOCUS AREAS

EDUCATION & TRAINING
Adam McDowell
amcdowell@newstatecp.com

FACILITY & COMMERCIAL SERVICES
Shaun Vasavada
svasavada@newstatecp.com

INFRA & INDUSTRIAL SERVICES
Daniel Han
dhan@newstatecp.com

IT & TECH-ENABLED SERVICES
Parashar Ranade
pranade@newstatecp.com

PROFESSIONAL SERVICES
Will Swayne
wswayne@newstatecp.com

POWER SERVICES
Alec Arthur
aarthur@newstatecp.com

INVESTMENT CRITERIA

EBITDA	EQUITY	TRANSACTION VALUE
$8 – $40M	$10 – $100M	$25 – $250M

INDUSTRIES

BUSINESS SERVICES

INDUSTRIAL SERVICES

SPECIAL STRATEGIES

CONTACT US

Geoff Coar
Principal
(949) 400-3366
gcoar@newstatecp.com

WE VIEW SERVICES-BASED BUSINESSES AS AN ATTRACTIVE WAY TO INVEST IN BROAD MACRO TRENDS

We broadly split our sourcing efforts into Business Services and Industrial Services. We have solely invested in services-based businesses since 2017, and we continue to map attractive sub-sectors.

BUSINESS SERVICES

Business Continuity

AFIMAC, Agility

Business Process Outsourcing / Tech-Enabled

Commercial Services

THE EXPO GROUP, vast COWORKING GROUP

Cybersecurity

Education / Training

UNIVERSITY INSTRUCTORS

Financial Services / Technology / Payments

global

IT Services

CDS, nwn carousel

Professional Services, including Human Resources / Recruiting

KleinHersh Strategic Leadership Placement

INDUSTRIAL SERVICES

Aviation Services / Aerospace & Defense

THE BLACKHAWK GROUP

Facility Services

PAX SERVICES GROUP, ComNet COMMUNICATIONS, HFI Harrell Fish Incorporated Mechanical & Building Solutions

Contract Manufacturing

Distribution / Logistics

KMS, LLC WHOLESALE PARTNERS

Equipment Services / MRO

UNIVERSAL PLANT SERVICES, Central Conveyor COMPANY

Engineering & Technical Services

MAKORABCO

Infrastructure & Utility Services

MSL REBAR REDEFINED, GAUTIER STEEL, ARBOR WORKS

Packaging

Recycling / Environmental

The Wilmington Group

New Rochelle, NY | Irvine, CA
212.675.1600 | www.newstatecp.com

Note: Sub-verticals listed above are current or realized investments and meant to be representative of the types of industries New State invests in; it is not meant to be an exhaustive list and may change.